

# ANNUAL REPORT 

## 2019

A YEAR OF ACCOMPLISHMENTS


## HIGHLIGHTS

Thanks to your support 2019 was a great year for Little Essentials! Our capacity to serve more families living in poverty grew thanks to individual donors, and grants received from the Baby2Baby National Network, the Tides Foundation, Youths' Friends Association, Atkins Family Foundation, Brownstone Foundation, Linda B. Vogler Foundation, Emmanuel Baptist Church, Stephen Colbert Americone Foundation, and the National Diaper Bank Network. Because of your support, we nearly doubled our year end fundraising goal!

Since our founding, Little Essentials has helped 37,159 children living in poverty across New York City!

I am happy to share some highlights from 2019:


- We promoted Zakiyyah MohamedStevens to Executive Director. Zakiyyah started as an intern in 2013, helping me establish the organization. In 2014, she transitioned to Program Associate and then to Program Manager in 2016. Zakiyyah has helped develop and grow our donations program, operations and community partnerships. She is dedicated to our mission and has a fresh vision for expanding our reach to more NYC families.


## HIGHLIGHTS

- We hired our first Volunteer Coordinator, Alexandra Konen, enabling us to increase our volunteer hours by 176\% from 2018 to 2019! 828 individuals volunteered to work in our warehouse, sorting through donated items for our families. Our dedicated Board of Directors accounted for $36 \%$ of volunteer hours and 29 corporations volunteered including L'Oreal, Moody's, PHD Media, TransRe, Twitter and many more.

- Little Essentials distributed a record breaking 77,069 diapers this year, which were easily collected at local establishments thanks to our new branded canvas bins funded by the National Diaper Bank Network.



## HIGHLIGHTS

- We increased the number of community partners that place orders for donations for their clients from 19 to 24, enabling us to serve more lowincome families.

- We held our first Literacy Workshop in July, providing reading resources and supplying 150 new books in English, Spanish and Mandarin to 77 children.
- Since our founding, Little Essentials has operated with volunteers, a dedicated board and part-time staff. Thanks to your financial support in 2019, we started 2020 with all three of our staff members working fulltime, which will have a tremendous impact on our operation.


## HIGHLIGHTS

With our new executive director, full-time staff, more community partners, increased financial support and product donations, and our partnership with Tribeca Pediatrics, we are poised to serve even more low-income children in 2020.

We are grateful for your support in 2019 and hope you will continue to help New York City's most vulnerable children in 2020. The need for our services remains high -- one in three children in New York City lives in poverty.

With gratitude,


Sandie Trombert
Founder/President


## OUR IMPACT

Since our founding, Little Essentials

has helped more than 37,000 children across New York City

To date, Little Essentials has distributed:

## 199,569 Diapers 3,064 strollers <br> $2,912 \begin{aligned} & \text { Pack 'n Plays, } \\ & \text { Bassinets }\end{aligned} 776$ Car Seats

"By receiving diapers for my baby, it takes away the financial stress. I am living on a tight budget. I am able to use that money for food and other goods for my oldest son." -Mother of 2 enrolled in Nido de Esperanza

## OUR IMPACT

## 2019 in numbers:

4,061 New York City children helped in 2019.
\$178 339 worth of basic supplies distributed to \$178,339 families in need.

## 77,069 diapers distributed to keep babies clean and healthy.

## 1,968 families received car seats, strollers and safe sleep solutions.

"Now, I am able to breathe calmly. I know my baby won't be cold and I feel ready to receive him with open arms. This is more than I could hope for. This is something big. I feel like I can make it now." -Expectant mother from Nido de Esperanza


## OUR IMPACT

Our donation program has a significant positive impact on the environment, reducing waste by reusing clothing and gear and providing items to families instead of sending them to landfills. Items we cannot use are recycled or sent to other agencies like donateNYC.

61donation drives, with recurring drives from Parachute Brooklyn, The Fig Tree Program and Tribeca Pediatrics.

38,560pounds of materials distributed in NYC in 2019, an 167 percent increase from 2018!
"Being a new mother without means is an unrelenting battle to survive; meanwhile, families with financial security end up with a surplus of supplies and are often at odds with how to extend the life of these items. As a new mother, and a fashion designer consumed with issues of sustainability, I started volunteering with Little Essentials in 2017. LE provides an essential service and a solution to the dilemma of disparity and waste in our city." -Reiko Waisglass


## COMMUNITY PARTNERS

## $19 \rightarrow 24$

Growth of our community partnerships in 2019


586 orders fulfilled
51 emergency orders 54 orders delivered 4 educational workshops 2 giving events
"I am so grateful that GEMS has been able to partner with Little Essentials. The donations we have received in the past few months have truly made an impact in the lives of our members and their children. Having warm clothes, strollers and Pack 'n Plays have helped our moms in huge ways to safely care for their children's needs. We see Little Essentials as a reliable resource in our day to day work." -Elba Ortiz, Support Services Coordinator at GEMS

## VOLUNTEERS

Volunteers are the heart of our organization.


828 people volunteered in our warehouse.
22 corporations sent volunteer teams, including, L'Oreal USA, MOODY'S, Twitter.

Volunteers by Category


Volunteer Hours YTY



## POPULATION SERVED

## Children Served YTY

40,000


## Population Served: Children



Population Served: Families


## FINANCIALS

## Financial Revenue YTY



## Expenses 2019



## THANK YOU TO OUR MAJOR DONORS

PLATINUM
Baby2Baby National Network
Brookfield Place Properties
The Tides Foundation
Youths' Friends Association
The Rite Aid Foundation
Emmanuel Baptist Church
The Linda B. Vogler Foundation
The Stephen Colbert Americone Dream Fund of Coastal Community Foundationof SC
Wendy \& Justin Moore
Vanessa Hradsky \& John Atkins/Atkins Foundation
Spencer Brownstone/ Brownstone Family Foundation
National Diaper Bank Network
Stephanie \& Daniel Arsham
Amazon Fashion
Adriana Tredanari
Citizens Committee for New York CityDesign Positive
GOLD
Timothy Messler
Steven Winich
Evan Sacks
Tina Frias
Postmark Cafe
Some Good Wine

## THANK YOU TO <br> OUR MAJOR DONORS

## GOLD

Andrea Berne
Anders Lofgren
Megan McQuillan
Sila Soyer
Jessica Broome
Katie Chorlton
Liz Mandarano
Andrew Podell
Jeremy Schneider

## SILVER

Studio Creative Play/ The Roberts Field School
Claire Coffee
Kate McCaffrey
Amy Benarroch
The Damron Fund
Mandarin Seeds
Ezra Billinkoff
Kara Levy
Rima Marcel \& Marcus Leon
Bejal Shah \& Amit Mehta
Sylvia Cowley
Justine Harris
Lisa Materson
Elease Wright
Sallye Broome
Charles Kasov

## THANK YOU TO <br> OUR MAJOR DONORS

SILVER
Caroline Laroche
Jeanine \& Will Maupin
Joseph Brozek
Lea Anzalotta
Stacey Bro
Kathleen Cassidy
The Ester \& Morton Wohlgemuth Foundation
Andrew Dove
Sandie \& Fabrice Trombert
Rawia Ashraf
Richard \& Susan Berne
Megan Prime
Anne Isabelle \& Alex Choueri
Jainee McCarroll
Stacy Nettleton

## OUR TEAM

BOARD OF DIRECTORS<br>Sandie Trombert, Founder \& President<br>Rachel White, Board Chair<br>Bejal Shah, Secretary<br>Claire Coffee, Treasurer<br>Andrea Berne, Board Member<br>Stephanie Arsham, Board Member

## STAFF

Zakiyyah Mohamed-Stevens, Interim Executive Director
Tempress Brown, Warehouse Coordinator Alexandra Konen, Volunteer Coordinator Jill Levey, Development Manager


Little Essentials offers at-risk families living in poverty urgently needed children's supplies and parenting education to promote the health, wellbeing and safety of their children under five years of age.


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